# Auckland University Students Association Incorporated
## Consolidated Financial Statements
### For the Year Ended 31st December 2017

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</thead>
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<td>9</td>
</tr>
</tbody>
</table>
Auckland University Students Association Incorporated
Directory
As at 31st December 2017

Incorporation Number 221373
Charities Commission Registration Number CC29797 (Registered 30 June 2008)
Foundation Date 24 June 1891
Nature of Trust Education, Social Services, & Promotion of Volunteering
Members
Auckland University Students Association Incorporated
The Kennedys Limited
The AUSA Bar Trust
The AUSA Property Trust
The AUSA Media Trust
University Bookshop Limited
The UBS Trust
Campus Radio BFM Limited
Registered Office 4 Alfred Street
Auckland
Auditors Walker Wayland Auckland
Level 7, 53 Fort Street, Auckland 1010
INDEPENDENT AUDITOR’S REPORT

To the Members of Auckland University Students’ Association (Incorporated) Group

Report on the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Auckland University Students’ Association (Incorporated) [the Group] on pages 4 to 18, which comprise the Consolidated Statement of Financial Position as at 31 December 2017, and the Consolidated Statement of Comprehensive Revenue and Expenses and Consolidated Statement of Movements in Accumulated Funds and Consolidated Cash Flow Statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Auckland University Students’ Association (Incorporated) present fairly and are prepared, in all material respects, in accordance with Public Benefit Entity International Public Sector Accounting Standards as appropriate for Tier 2 Not-For-Profit Reduced Disclosure Regime.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Association in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Boards, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our firm has previously carried out additional services for Auckland University Student’s Association (Incorporated) in the area of assistance to format the consolidated financial statements and the financial statements of controlled entities. This service has not impaired our independence as auditor. The firm has no other relationship with, or interest in, the Group.

Responsibilities of Those Charged with Governance for the Consolidated Financial Statements

The Executive is responsible on behalf of Auckland University Students’ Association (Incorporated) for the preparation and fair presentation of the consolidated financial statements in accordance with Public Benefit Entity International Public Sector Accounting Standards as appropriate for Tier 2 Not-For-Profit Reduced Disclosure Regime, and for such internal control as those charged with governance determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Executive is responsible on behalf of the Group for assessing the Group’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Executive either intends to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material, if individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these non-consolidated financial statements.

A further description of our responsibilities for the audit of these consolidated financial statements is located at the External Reporting Board (XRB) website at:

https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/

This description forms part of our independent auditor’s report.

Our audit was completed on 4 February 2019 and our unqualified opinion is expressed as at that date.

Walker Wayland Auckland
Chartered Accountants

Walker Wayland Auckland
Chartered Accountants
Auckland University Students Association Incorporated
Approval of Performance Report
For the Year ended 31st December 2017

The Executive is pleased to present the approved financial report including the historical financial statements of Auckland University Students Association Incorporated for the year ended 31 December 2017.

APPROVED

For and on behalf of the Group:

AUSA President

Dated this 01 day of 02 2019.

AUSA Vice Finance President

Dated this 01 day of 02 2019.

The accompanying notes form part of these financial statements.
# Auckland University Students Association Incorporated

## Consolidated Statement of Comprehensive Revenue and Expenses

For the Year Ended 31st December 2017

<table>
<thead>
<tr>
<th></th>
<th>GROUP 2017</th>
<th>GROUP 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Revenue from exchange transactions</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advertising Fees</td>
<td>261,170</td>
<td>266,673</td>
</tr>
<tr>
<td>Dividends Received</td>
<td>350</td>
<td>345</td>
</tr>
<tr>
<td>Interest Received</td>
<td>37,680</td>
<td>104,835</td>
</tr>
<tr>
<td>Rent Received</td>
<td>1,260,688</td>
<td>1,091,942</td>
</tr>
<tr>
<td>AUSA Student Services</td>
<td>320,060</td>
<td>156,221</td>
</tr>
<tr>
<td>Bar Sales</td>
<td>1,262,931</td>
<td>1,000,667</td>
</tr>
<tr>
<td>Book Sales</td>
<td>8,449,472</td>
<td>9,833,461</td>
</tr>
<tr>
<td>Campus Radio Sales &amp; Services</td>
<td>102,663</td>
<td>49,789</td>
</tr>
<tr>
<td>Operating Expenses Recovered</td>
<td>134,945</td>
<td>82,102</td>
</tr>
<tr>
<td>Other Income</td>
<td>47,477</td>
<td>15,489</td>
</tr>
</tbody>
</table>

| **Revenue from non-exchange transactions** |            |            |
| Donations Received   | 36,184     | 15,520     |
| Grants & Sponsorships| 703,463    | 612,074    |

**TOTAL REVENUE**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>12,617,082</td>
<td>13,229,118</td>
</tr>
</tbody>
</table>

## DIRECT COSTS

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Bar Purchases</td>
<td>343,348</td>
<td>315,091</td>
</tr>
<tr>
<td>Book Purchases</td>
<td>5,829,063</td>
<td>6,928,217</td>
</tr>
<tr>
<td>AUSA Purchases</td>
<td>114,259</td>
<td>117,458</td>
</tr>
<tr>
<td>Campus Radio Purchases</td>
<td>112,549</td>
<td>130,004</td>
</tr>
</tbody>
</table>

**Total**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>6,399,220</td>
<td>7,490,769</td>
</tr>
</tbody>
</table>

**GROSS SURPLUS FROM TRADING**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$6,217,862</td>
<td>$5,738,349</td>
</tr>
</tbody>
</table>

The accompanying notes form part of these financial statements.

These financial statements should be read in conjunction with the attached Compilation Report.
Auckland University Students Association Incorporated  
Consolidated Statement of Comprehensive Revenue and Expenses  
For the Year Ended 31st December 2017

<table>
<thead>
<tr>
<th></th>
<th>GROUP 2017</th>
<th>GROUP 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Surplus from Trading</td>
<td>6,217,862</td>
<td>5,738,348</td>
</tr>
<tr>
<td><strong>Less Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative Costs</td>
<td>457,851</td>
<td>521,068</td>
</tr>
<tr>
<td>Audit Fees</td>
<td>63,710</td>
<td>47,876</td>
</tr>
<tr>
<td>Event Costs</td>
<td>423,611</td>
<td>129,357</td>
</tr>
<tr>
<td>Finance Costs</td>
<td>308,383</td>
<td>234,672</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>640,143</td>
<td>522,421</td>
</tr>
<tr>
<td>Property &amp; Building Costs</td>
<td>883,089</td>
<td>761,036</td>
</tr>
<tr>
<td>Repairs &amp; Maintenance</td>
<td>65,476</td>
<td>99,706</td>
</tr>
<tr>
<td>Student Activities</td>
<td>169,466</td>
<td>134,313</td>
</tr>
<tr>
<td>Student Welfare</td>
<td>22,313</td>
<td>25,086</td>
</tr>
<tr>
<td>Wages &amp; Salaries</td>
<td>3,295,049</td>
<td>2,934,100</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>6,329,092</td>
<td>5,409,637</td>
</tr>
</tbody>
</table>

Net (Deficit)/Surplus Before Depreciation

<table>
<thead>
<tr>
<th></th>
<th>GROUP 2017</th>
<th>GROUP 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>(111,230)</td>
<td></td>
<td>328,712</td>
</tr>
<tr>
<td><strong>Less Depreciation</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation as per Schedule</td>
<td>83,293</td>
<td>126,140</td>
</tr>
<tr>
<td>Depreciation - Loss on Sale</td>
<td>2,418</td>
<td>5,687</td>
</tr>
<tr>
<td><strong>Net Depreciation Adjustment</strong></td>
<td>85,711</td>
<td>131,828</td>
</tr>
<tr>
<td><strong>TOTAL SURPLUS &amp; COMPREHENSIVE INCOME</strong></td>
<td><strong>($196,942)</strong></td>
<td><strong>$196,884</strong></td>
</tr>
</tbody>
</table>
**Auckland University Students Association Incorporated**  
Consolidated Statement of Movements in Accumulated Funds  
For the Year Ended 31st December 2017

<table>
<thead>
<tr>
<th>Note</th>
<th>Group 2017</th>
<th>Group 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCUMULATED FUNDS AT START OF YEAR</td>
<td>10,362,213</td>
<td>10,158,495</td>
</tr>
<tr>
<td>REVENUE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net Deficit for the Year</td>
<td>(196,942)</td>
<td>196,884</td>
</tr>
<tr>
<td>Total Recognised Revenues and Expenses for the Year</td>
<td>(196,942)</td>
<td>196,884</td>
</tr>
<tr>
<td>Transfer from (to) Student Welfare</td>
<td>(15,320)</td>
<td>6,834</td>
</tr>
<tr>
<td></td>
<td>(15,320)</td>
<td>6,834</td>
</tr>
<tr>
<td><strong>ACCUMULATED FUNDS AT END OF YEAR</strong></td>
<td><strong>$10,149,951</strong></td>
<td><strong>$10,362,213</strong></td>
</tr>
</tbody>
</table>

The accompanying notes form part of these financial statements. These financial statements should be read in conjunction with the attached Compilation Report.
# Auckland University Students Association Incorporated

## Consolidated Statement of Financial Position

**As at 31st December 2017**

<table>
<thead>
<tr>
<th>Note</th>
<th>Group 2017</th>
<th>Group 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>6</td>
<td>2,925,816</td>
</tr>
<tr>
<td>Receivables from exchange transactions</td>
<td>13</td>
<td>689,263</td>
</tr>
<tr>
<td>Inventories</td>
<td>7</td>
<td>1,901,892</td>
</tr>
<tr>
<td>Investments</td>
<td>10</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td></td>
<td>5,516,971</td>
</tr>
<tr>
<td><strong>NON-CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property, plant &amp; equipment</td>
<td>8</td>
<td>10,310,868</td>
</tr>
<tr>
<td>Investments</td>
<td>10</td>
<td>-</td>
</tr>
<tr>
<td>Intangibles</td>
<td>9</td>
<td>132,052</td>
</tr>
<tr>
<td><strong>Total non-current assets</strong></td>
<td></td>
<td>10,442,920</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td></td>
<td>15,959,891</td>
</tr>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GST due for payment</td>
<td></td>
<td>93,099</td>
</tr>
<tr>
<td>Payables under exchange transactions</td>
<td>14</td>
<td>1,359,081</td>
</tr>
<tr>
<td>Employee Costs Payable</td>
<td>14</td>
<td>241,727</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td></td>
<td>1,693,907</td>
</tr>
<tr>
<td><strong>NON-CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Term liabilities</td>
<td>11</td>
<td>4,116,032</td>
</tr>
<tr>
<td><strong>Total non-current liabilities</strong></td>
<td></td>
<td>4,116,032</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td></td>
<td>5,809,939</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td><strong>$10,149,951</strong></td>
</tr>
<tr>
<td>Represented by:</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EQUITY</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accumulated Funds</td>
<td></td>
<td><strong>10,149,951</strong></td>
</tr>
<tr>
<td><strong>TOTAL EQUITY</strong></td>
<td></td>
<td><strong>10,149,951</strong></td>
</tr>
</tbody>
</table>

The accompanying notes form part of these financial statements.
These financial statements should be read in conjunction with the attached Compilation Report.
# Auckland University Students Association Incorporated
## Consolidated Cash Flow Statement
For the Year Ended 31st December 2017

<table>
<thead>
<tr>
<th>Note</th>
<th>GROUP 2017</th>
<th>GROUP 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Receipts</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash Receipts from Goods and Services</td>
<td>10,413,806</td>
<td>11,207,078</td>
</tr>
<tr>
<td>Interest, Dividends, and other investment receipts</td>
<td>38,030</td>
<td>105,180</td>
</tr>
<tr>
<td>Rents Received</td>
<td>1,395,633</td>
<td>1,174,044</td>
</tr>
<tr>
<td>Grants, Sponsorships and Donations Received</td>
<td>739,647</td>
<td>627,594</td>
</tr>
<tr>
<td>Net GST refunds received</td>
<td>39,711</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Receipts</strong></td>
<td>12,626,827</td>
<td>13,113,895</td>
</tr>
<tr>
<td>Payments</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supplier Payments</td>
<td>9,407,562</td>
<td>9,473,894</td>
</tr>
<tr>
<td>Employee Costs</td>
<td>3,266,785</td>
<td>2,934,028</td>
</tr>
<tr>
<td>Net GST paid to IRD</td>
<td>-</td>
<td>30,673</td>
</tr>
<tr>
<td><strong>Total Payments</strong></td>
<td>12,674,346</td>
<td>12,438,595</td>
</tr>
<tr>
<td>Net Cash Inflow (Outflow) from Operating Activities</td>
<td>(47,519)</td>
<td>675,300</td>
</tr>
</tbody>
</table>

| **CASH FLOWS FROM INVESTING ACTIVITIES** | | |
| Proceeds from Sale of Property, Plant and Equipment | 16,348 | 6,490 |
| Purchase of Property, Plant and Equipment | - | (222,821) |
| Purchase of Intangible assets | - | (132,052) |
| Purchase of Investments | - | (12,212) |
| Proceeds from Investments | 1,738,359 | - |
| **Total Proceeds from Investments** | (2,044,254) | (360,596) |
| Net Cash Inflow (Outflow) from Investing Activities | (2,014,774) | (360,596) |

| **CASH FLOWS FROM FINANCING ACTIVITIES** | | |
| Loan Repayments | (2,116,032) | - |
| Loan Advances | 4,116,032 | - |
| **Net Cash Inflow (Outflow) from Financing Activities** | 2,000,000 | - |

| **NET INCREASE (DECREASE) IN CASH HELD** | | |
| | (62,293) | 314,705 |

Cash and cash equivalents as at 1 January 2017 | 2,988,109 | 2,673,404 |
Cash and Cash Equivalents as at 31 December 2017 | 2,925,816 | 2,988,109 |

The accompanying notes form part of these financial statements. These financial statements should be read in conjunction with the attached Compilation Report.
Auckland University Students Association Incorporated
Notes to the Consolidated Financial Statements
For the Year Ended 31st December 2017

1. STATEMENT OF ACCOUNTING POLICIES

Reporting entity
The reporting entity is the Auckland University Students Association Incorporated which is domiciled in New Zealand and is a charitable organisation registered under the Charities Act 2005.

The financial statements, comprising the Incorporated Society and its controlled entities, together "the Group", are presented for the year ended 31 December 2017.

The financial statements for the year ended 31 December 2017 were approved and authorised for issue on ____________.

Statement of Compliance
The financial statements are prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, Auckland University Students Association Incorporated is a public benefit not-for-profit entity and is eligible to apply Tier 2 Not-For-Profit PBE IPSAS on the basis that it does not have public accountability and it is not defined as large.

The Executive has elected to report in accordance with Tier 2 Not-For-Profit PBE Accounting Standards and in doing so has taken advantage of all applicable Reduced Disclosure Regime ("RDR") disclosure concessions. This decision results in not preparing a Statement of Service Performance for both reporting periods.

Specific Accounting Policies
In the preparation of this Performance Report the specific accounting policies are as follows:

(a) Property, Plant & Equipment
The entity has the following classes of Property, Plant & Equipment;

- Investment Properties 0% SL
- Motor Vehicles 20% SL
- Furniture & Fittings 10 - 33.34% SL
- Office Equipment 10 - 48% SL
- Plant & Equipment 2.5 - 36% SL

All property, plant & equipment, except for land and buildings, is stated at cost less depreciation.

Depreciation has been calculated using the rates calculated to allocate the cost of valuation of the asset less any estimated residual value over its remaining useful life.

(b) Intangibles
Intangible assets are initially recorded at cost and subsequently measured using the Cost model, being cost less accumulated amortisation and impairment.

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied

The accompanying notes form part of these financial statements. These financial statements should be read in conjunction with the attached Compilation Report.
in the specific asset in which it relates. All other expenditure including expenditure on internally generated goodwill and brand, is recognised in surplus or deficit.

Campus Radio BFM Limited, a Group entity, is a non commercial broadcaster and holds a radio license that is valid till 2 April 2031. It has a transmitter located at Skytower and covers the geographical area of Auckland Council including Rodney and Franklin wards. As this license is non-commercial, it cannot be sold to another broadcaster. The license was intially obtained by the entity at no cost and there is no ongoing fee to pay as license renewal.

(c) Goods & Services Tax
These financial statements have been prepared on a GST exclusive basis with the exception of accounts receivable and accounts payable which are shown inclusive of GST.

(d) Taxation
The Inland Revenue Department has granted the Association exemption from taxation on the condition that certain provisions of the Income Tax Act 2007 are met each year. These provisions require that the Association remains a Charitable Association and that no individual profits from the activities of the Association. Should the current charitable nature of the operation change, taxation may be payable on profits from trading operations with non-members.

(e) Inventories
Inventory is initially measured at cost and subsequently measured at the lower of cost, determined on a first-in-first out basis, and net realisable value.
Cost includes expenditure incurred in acquiring the inventories in bringing them to their existing location and condition.
Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of selling expenses.

(f) Investments
Share investments in listed companies are stated at their fair value. Initially they are recorded at cost, and are then valued at market bid price at the Statement of Financial Position date in subsequent periods. Any gains or losses generated as a result of revaluation is recognised in the Statement of Financial Performance

Other investments are stated at cost less any amortisation. Amortisation is recognised in the Statement of Financial Performance.

(g) Employee Benefits
Short-term employee benefit liabilities are recognised when the Group has a legal or constructive obligation to remunerate employees for services provided with 12 months of reporting date, and is measured on an undiscounted basis and expensed in the period in which employment services are provided.

(h) Operating Leases
Operating leases are those which all the risks and benefits are substantially retained by the lessor. Operating lease payments are expensed in the periods the amounts are payable.
Auckland University Students Association Incorporated
Notes to the Consolidated Financial Statements
For the Year Ended 31st December 2017

(i) **Cash and Cash Equivalents**
Cash and Cash Equivalents in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less, other than those that are not held for the purpose of meeting short-term cash commitments, plus bank overdrafts. Bank overdrafts are shown on the balance sheet as current liabilities within short term borrowings.

(j) **Revenue from Exchange Transactions**
Sales of goods and services are recognised when they have been delivered and accepted by the customer.

(k) **Revenue from Non-Exchange Transactions**
Donations received are included in operating revenue. If particular conditions are attached to a donation that would require it to be repaid if these conditions are not met, then the donation is recorded as a liability until the conditions are satisfied.

   Donated goods or services (other than donated assets) are not recognised.

   Where significant donated assets are received with useful lives of 12 months or more, and the fair value of the asset is readily obtainable, the donation is recorded at the value of the asset obtained. Where the fair value of the asset is not readily obtainable, the donation is not recorded. Donated assets with useful lives less than 12 months are not recorded.

   Grants received are included in operating revenue. If particular conditions are attached to a grant that would require it to be repaid if these conditions are not met, then the grant is recorded as a liability until the conditions are satisfied.

(l) **Receivables**
Receivables are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

(m) **Significant Management Judgements**
When preparing the financial statements, management undertakes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

The following are significant management judgements in applying the accounting policies of the Company that have the most significant effect on the financial statements:

**Useful lives of depreciable assets**
Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets.

**Net realisable value of inventories**
Net realisable value of inventories, having regard to inventory aging and assumptions as to future market conditions, and have estimated the necessary provision for obsolescence, in accordance

*The accompanying notes form part of these financial statements.*
*These financial statements should be read in conjunction with the attached Compilation Report.*

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with accounting policy at Note 1 (e).

(n) **Going Concern**
These financial statements have been prepared on the basis that the Group is a going concern.

(o) **Financial Instruments - Financial Assets**
At initial recognition, the Group determines the classification of financial assets as either held at fair value, cost or amortised cost. Financial assets are measured initially at fair value, estimated at the transaction price less any associated transaction costs.

**Amortised Cost**
Includes assets where the Group intends to earn contractual cash flows in the nature of principal and interest payments. Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, as well as through the amortisation process.

**Cost**
Equity instruments are classified as held at cost. Assets are stated at cost less any accumulated impairment loss. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired.

**Fair Value**
Financial assets not held at amortised cost or cost are held at fair value and include financial derivatives such as forward contracts and interest rate swaps. Assets are subsequently measured at fair value only when the fair value of the instrument can be reliably measured based on a quoted price for an identical asset in an active market. Where no active market price is available, the instrument shall be measured at the fair value for a prior year less any accumulated impairment loss.

Gains and losses are recognised in profit or loss for movements in the fair value of the assets and when the assets are derecognised.

(p) **Financial Instruments - Financial Liabilities**
Financial liabilities, including borrowings and bank overdrafts, are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method. Interest expenses are recognised in profit or loss on an effective yield basis.

2. **CONTINGENT LIABILITIES**
At balance date there are no known contingent liabilities (2016:$0). Auckland University Students Association Incorporated has not granted any securities in respect of liabilities payable by any other party whatsoever.
3. RELATED PARTIES

Key management personnel remuneration:
The Group classifies its key management personnel into the following classes:
- Members of the governing body, being the Executive, Trustees and Company Directors
- Key Management Personnel

Members of the governing body are paid an honorarium or are paid sitting fees on an independent contractor basis.
Key management personnel are employed as employees of a group entity, on normal employment terms.

<table>
<thead>
<tr>
<th></th>
<th>2017 Remuneration $</th>
<th>2016 Remuneration $</th>
<th>Number of individuals</th>
<th>Number of individuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Members of governing body</td>
<td>181,901</td>
<td>189,970</td>
<td>23 People</td>
<td>30 People</td>
</tr>
<tr>
<td>Key Management Personnel</td>
<td>580,614</td>
<td>575,474</td>
<td>12 People</td>
<td>11 People</td>
</tr>
<tr>
<td></td>
<td>762,515</td>
<td>765,444</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Related party transactions and outstanding balances with other entities in a group are disclosed in an entity's financial statements. Intragroup related party transactions and outstanding balances are eliminated in the preparation of consolidated financial statements for the group.

Mr Browne is a director of University Bookshop Limited and a director of the entity's accountants: Brownes CA Limited, who provided accounting services during the year totalling $40,400 (2016: $32,600).

Richard Kenneth Innes is a Director and Shareholder of Barak Investments Limited and a Trustee of the AUSA Property Trust.
During the year, the AUSA Property Trust purchased Property Management Services for $29,187 (2016: $19,210) and Leasing Commission of $35,750 (2016: $22,800) on normal trading terms from Barak Investments Limited.
AUSA Property Trust owes Barak Property Investments Ltd $39,516 (2016: ($1,407)) at balance date, being the net funds held for the rent and opex account.

John Brown is a Partner of Brown Partners Lawyers and a Trustee of The AUSA Property Trust.
The AUSA Property Trust purchased legal services from Brown Partners Lawyers for $16,988 (2016: $9,193) on normal trading terms.

Stephen Grey is a director in Campus Radio BFM Limited. He is also a director in Chester Grey Accountants Limited which provides the accounting support function to Campus Radio BFM Limited.
The amount invoiced during the year for accounting services was $42,165 (2016: $40,790). Balance owing to Chester Grey was $11,727 (2016: $3,909).
Auckland University Students Association Incorporated

Notes to the Consolidated Financial Statements
For the Year Ended 31st December 2017

The elected 2016 year president of Auckland University Students Association Incorporated (AUSA) automatically serves as a member on the board of the University of Auckland. AUSA received rental income of $621,491 (2016: $621,491) from the University of Auckland. AUSA also paid rent to the University of Auckland for the use of 6 offices in the Old Choral Hall of $33,465 (2016: $33,465). AUSA had a trade debtor balance owing from the University of Auckland, of $56,352 as at 31 December 2017 (2016: 56,352).

4. SEcurities and Guarantees
The Group had a Westpac Bank overdraft limit of $35,000 at an interest rate of 10% p.a. and Business Mastercard credit limit of $10,000 as at balance date.

5. CATEGORIES OF FINANCIAL ASSETS & LIABILITIES

The carrying amounts of financial instruments presented in the statement of financial position relate to the following categories of assets and liabilities:

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Loans and Receivables:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>2,925,816</td>
<td>2,988,109</td>
</tr>
<tr>
<td>Receivables through Exchange Transactions</td>
<td>611,886</td>
<td>529,971</td>
</tr>
<tr>
<td>Investments</td>
<td>-</td>
<td>1,738,359</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,537,702</td>
<td>5,256,439</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Financial Liabilities</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade and Other Creditors</td>
<td>1,600,808</td>
<td>1,873,734</td>
</tr>
<tr>
<td>Term Liabilities</td>
<td>4,116,032</td>
<td>2,116,032</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>5,716,840</td>
<td>3,989,766</td>
</tr>
</tbody>
</table>

6. CASH & CASH EQUIVALENTS

| Cash & Equivalents - AUSA Incorporated | 429,695 | 245,737 |
| Cash & Equivalents - AUSA Property Trust | 223,852 | 101,440 |
| Cash & Equivalents - The Kennedys Ltd & AUSA | 299,564 | 164,980 |
| Bar Trust | | |
| Cash & Equivalents - UBS Trust & UBS Ltd | 1,960,284 | 2,469,022 |
| Cash & Equivalents - Campus Radio BFM Ltd | 12,421 | 6,930 |
| **Cash and bank accounts** | 2,925,816 | 2,988,109 |

The accompanying notes form part of these financial statements.
These financial statements should be read in conjunction with the attached Compilation Report.
7. INVENTORIES

<table>
<thead>
<tr>
<th>Description</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inventories - Bookshop (On Hand)</td>
<td>1,719,290</td>
<td>2,151,011</td>
</tr>
<tr>
<td>Inventories - Bookshop (In Transit)</td>
<td>178,024</td>
<td>332,136</td>
</tr>
<tr>
<td>Inventories - Bar</td>
<td>2,398</td>
<td>2,580</td>
</tr>
<tr>
<td>Inventories - Campus Radio BFM</td>
<td>2,180</td>
<td>2,180</td>
</tr>
<tr>
<td>Provision for Stock Obsolescence</td>
<td>-</td>
<td>(150,000)</td>
</tr>
<tr>
<td><strong>Total Inventories</strong></td>
<td>1,901,892</td>
<td>2,337,907</td>
</tr>
</tbody>
</table>

**Inventory Commitments**
No inventories whatsoever are specifically and separately pledged as security for liabilities. Inventories are generally subject to retention of title clauses.

8. PROPERTY, PLANT & EQUIPMENT

<table>
<thead>
<tr>
<th>Description</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Investment Properties</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At cost</td>
<td>10,432,528</td>
<td>6,822,118</td>
</tr>
<tr>
<td>Less accumulated depreciation</td>
<td>(427,504)</td>
<td>(421,302)</td>
</tr>
<tr>
<td><strong>Total Investment Properties</strong></td>
<td>10,005,024</td>
<td>6,400,816</td>
</tr>
<tr>
<td>Current year depreciation</td>
<td>5,736</td>
<td>7,248</td>
</tr>
</tbody>
</table>

| **Motor Vehicles**                          |         |         |
| At cost                                    | 83,046   | 104,781 |
| Less accumulated depreciation              | (73,327) | (71,566) |
| **Total Motor Vehicles**                    | 9,719    | 33,215  |
| Current year depreciation                   | 5,238    | 6,745   |

| **Furniture & Fittings**                    |         |         |
| At cost                                    | 1,801,174 | 1,684,454 |
| Less accumulated depreciation              | (1,596,885) | (1,600,219) |
| **Total Furniture & Fittings**              | 204,289  | 84,235  |
| Current year depreciation                   | 45,393   | 80,130  |

| **Office Equipment**                        |         |         |
| At cost                                    | 680,484  | 650,030 |
| Less accumulated depreciation              | (632,700) | (613,219) |
| **Total Office Equipment**                  | 47,784   | 36,811  |
| Current year depreciation                   | 19,279   | 16,889  |

The accompanying notes form part of these financial statements.
These financial statements should be read in conjunction with the attached Compilation Report.
Plant & Equipment
At cost 338,626 335,075
Less accumulated depreciation (294,574) (281,262)
44,052 53,813
Current year depreciation 7,647 15,129
7,647 15,129
Total Property, Plant & Equipment $10,310,868 $6,608,890
Total Depreciation for the year $83,293 $126,141

9. INTANGIBLES
Website Development 132,052 132,052
Total Intangibles 132,052 132,052
No amortisation occured in the current year as the asset was not completed.

10. INVESTMENTS
Term Deposits Held
Current Investments:
BNZ Term Deposit - AUSA Property Trust 3019 Int Rate: 2.98% p.a. - 169,751
BNZ Term Deposit - AUSA Property Trust 3020 Int Rate: 1.80% p.a. - 1,539,127
Total - 1,708,878
Non Current Investments:
ANZ Term Deposit - Campus Radio BFM Ltd Int Rate: 0.50% p.a. - 29,481
Total - 29,481

11. TERM LIABILITIES
Term Liabilities, excluding finance leases, are detailed below along with the original term, security and interest rate as at balance date.

<table>
<thead>
<tr>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Term liabilities, excluding finance leases, at balance date:</td>
<td></td>
</tr>
<tr>
<td>BNZ Term Loan - 3017</td>
<td>Int Rate: 4.98% p.a.</td>
</tr>
<tr>
<td>Secured over investment properties held</td>
<td></td>
</tr>
<tr>
<td>BNZ Term Loan - 3021</td>
<td>Int Rate: 5.21% p.a.</td>
</tr>
<tr>
<td>Secured over investment properties held</td>
<td></td>
</tr>
</tbody>
</table>
BNZ Term Loan - 3022
Secured over investment properties held
Int Rate: 5.21%p.a. 2,000,000 2,116,032

4,116,032 2,116,032

Repayable as follows:
Greater than five years 4,116,032 2,116,032
Total 4,116,032 2,116,032

12. CAPITAL AND OPERATING LEASE COMMITMENTS

Capital Commitments
The Group had the following capital commitment:

<table>
<thead>
<tr>
<th>Commitment</th>
<th>Explanation and Timing</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commitment to purchase property, plant and equipment</td>
<td>The board agreed to spending $12,000 on refurbishing areas of the bar in January and February 2017.</td>
<td>-</td>
<td>12,000</td>
</tr>
</tbody>
</table>

Operating Lease Commitments
The future non-cancellable minimum lease payments of operating leases as lessee at reporting date are detailed as follows:

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not later than one year</td>
<td>215,900</td>
<td>199,907</td>
</tr>
<tr>
<td>Later than one and not later than five years</td>
<td>315,443</td>
<td>258,364</td>
</tr>
<tr>
<td>Total Operating Lease Commitments</td>
<td>531,343</td>
<td>458,271</td>
</tr>
</tbody>
</table>

The Group has entered into a building lease on 4 October 2016, for a period of 43 months at a cost of $80,055 per annum. The lease agreement holds rights or renewal until final expiry 30 April 2020.
Auckland University Students Association Incorporated
Notes to the Consolidated Financial Statements
For the Year Ended 31st December 2017

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>13. RECEIVABLES FROM EXCHANGE TRANSACTIONS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>636,196</td>
<td>510,682</td>
</tr>
<tr>
<td>Other Receivable</td>
<td>(24,310)</td>
<td>19,290</td>
</tr>
<tr>
<td>Prepayments</td>
<td>77,377</td>
<td>57,947</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>689,263</td>
<td>587,919</td>
</tr>
</tbody>
</table>

| **14. PAYABLES UNDER EXCHANGE AND NON EXCHANGE TRANSACTIONS** |        |        |
| Payables and deferred revenue under exchange transactions |        |        |
| Accounts Payable      | 1,086,246| 1,503,699|
| Employee Costs Payable| 241,727  | 187,839 |
| Other Liabilities     | 221,044  | 130,404 |
| Income Received in Advance | 51,791  | 51,791 |
| **Total**              | 1,600,808| 1,873,734|

**15. Events after the reporting date**
The Executive and management are not aware of any other matters or circumstances since the end of the reporting period, not otherwise dealt with in these financial statements that have significantly or may significantly affect the operations of the Group.

The accompanying notes form part of these financial statements. These financial statements should be read in conjunction with the attached Compilation Report.